

Section 1: Costs						
Hospital Name		Salem Health				
Hospital System		Salem Health Hospitals and Clinics				
Reporting Period		7/1/2019-6/30/2020				
Contact Information		Name of Person Completing This Form: [REDACTED]		Title: Reimbursement Analyst		
		Phone Number: [REDACTED]		Email: [REDACTED]		
		Reviewed By: [REDACTED]		Title: Director of Finance		
Please indicate what type of cost accounting system is being used for this reporting. (Check all that apply and explain.)		Cost accounting	Cost to Charge Ratio	Other (explain)		
		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
Community Benefit Categories		Column A	Column B	Column C	Column D	Column E
Row	Charity Care and Public Programs	Patient Visits	Total community	Direct offsetting revenue	Net community benefit expense	
1	Charity care at cost	55,683	\$20,408,804	\$0	\$20,408,804	
	Unreimbursed costs of public programs:					
2	Medicaid/Managed Medicaid Plans	180,619	\$186,344,472	\$134,083,193	\$52,261,279	
3	Medicare/Managed Medicare Plans	230,507	\$358,984,060	\$281,356,509	\$77,627,550	
4	Other public programs	15,993	\$14,419,185	\$8,247,784	\$6,171,401	
5	Charity Care and Public Programs Total (sum of lines 1 through 4)	482,802	\$580,156,521	\$423,687,486	\$156,469,034	
6	What percentage of Charity Care dollars granted represented a discount of 100% of charges?	63.2%				
	Other Benefits	Encounter	Total community	Direct offsetting revenue	Net community benefit expense	Description of Activities
7	Community health improvement services	30,789	\$1,537,052	\$35,196	\$1,501,856	
8	Research	n/a	\$199,468	\$0	\$199,468	
9	Health professions education	n/a	\$2,147,827	\$0	\$2,147,827	
10	Subsidized health services	n/a	\$54,136,777	\$24,187,687	\$29,949,090	
11	Cash and in-kind contributions to other community groups	n/a	\$985,978	\$300	\$985,678	
12	Community building activities	n/a	\$2,630,714	\$0	\$2,630,714	
13	Community benefit operations	n/a	\$1,206,815	\$0	\$1,206,815	
14	Other Benefits Totals (sum of lines 7 through 13)	30,789	\$62,844,631	\$24,223,183	\$38,621,448	
15	Community Benefits Totals (line 5 plus line 14)	513,591	\$643,001,152	\$447,910,669	\$195,090,482	

Note: If the amount in Column E is equal to or greater than the amount in Column D, leave Columns D, E and F blank.